

## Budget Update FY25 Actual Q1 and Q2 Results

MBTA Audit & Finance Committee February 20, 2025 Finance Team

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### FY25 Q1 and Q2 YTD Operating Budget Summary

#### FY25 Q1 and Q2 net revenues (\$118.8M)

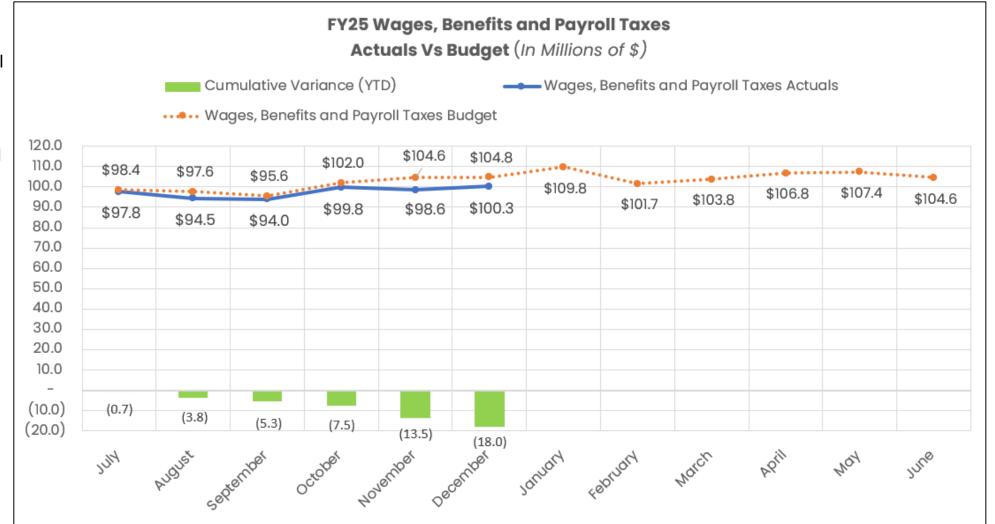
- \$1,285.3M in total revenues and \$1,404.2M in total expenses
- Net Revenue \$24M favorable to budget reducing the need for withdrawals from the Deficiency Fund and positioning the MBTA more favorably for future financial challenges
- Total revenues \$53.5M below budget despite higher fare and own source revenues, offset by the transfer of Federal Funds to the capital budget
- Total expenses \$77.5M better than budget driven by significant savings in Non-Wage expenses (-\$69.7M, -11%) due to lower-than-expected costs for materials and services and deliberate cost savings efforts to reduce consulting and professional services costs. The savings were partially offset by Debt Service costs, which were \$10.2M (+4%) above budget

(\$M) Category	FY25 Q1 & Q2	FY25 Q1 & Q2	Variance \$	Variance %	FAV or UNFAV
	Budget	Actuals	<b>,</b>	<i>7</i> 0	UNPAV
Fare Revenues	203.8	219.0	15.2	7%	FAV
Own Source Revenue	32.6	40.8	8.2	25%	FAV
Non-Operating Revenues	1,102.4	1,025.5	(76.9)	-7%	UNFAV
Total Revenues Subtotal	1,338.8	1,285.3	(53.5)	-4%	UNFAV
Fare Recovery Ratio	16%	19%	-	3%	FAV
Wages, Benefits and Payroll Taxes	603.0	585.0	(18.0)	-3%	FAV
Non-Wage	645.4	575.6	(69.7)	-11%	FAV
Operating Expenses Subtotal	1,248.4	1,160.6	(87.7)	-7%	FAV
Debt Service	233.3	243.5	10.2	4%	UNFAV
Total Expenses Subtotal	1,481.7	1,404.2	(77.5)	-5%	FAV
Net Revenues Before Transfers	(142.8)	(118.8)	24.0	17%	FAV

Number in Millions

### Total Wages, Benefits and Payroll Taxes: FY25 Q1 and Q2 YTD Budget vs Actuals

- Wages, Benefits, and Payroll Taxes for Q1 and Q2 actuals were \$585.0M, favorable to the budget by \$18M (-4%), reflecting improved vacancy management and controlled spending on payroll
- Improved compensation (Collective Bargaining Increases), retention bonuses and longevity bonuses have decreased attrition and increased hiring compared to prior fiscal years



### FY25 Q1 and Q2 YTD Revenue Summary

- \$1,285MM in total revenues were \$53.5M below budget in Q2
- Fare revenues 15.2M above budget supported by higherthan-anticipated ridership across key transit modes.
- Sales tax revenue \$22.8M below budget for Q2
- Federal Funds are \$77.3M below budget, due to reallocating 5307/5337 Preventative Maintenance Funds to the Capital Budget, under the assumption that the A&F will provide additional support to the MBTA rainy day fund (aka deficiency fund)

#### Number in Millions

Revenues (\$M)	FY25 Q1 & Q2 Budget	FY25 Q1 & Q2 Actuals	Variance \$	Variance %	FAV or UNFAV
Fare Revenues	203.8	219.0	15.2	7%	FAV
Advertising	7.9	9.4	1.5	19%	FAV
Parking	15.6	14.0	(1.7)	-11%	UNFAV
Other	2.3	4.0	1.7	71%	FAV
Real Estate	6.7	13.4	6.7	99%	FAV
Own Source Revenue Subtotal	32.6	40.8	8.2	25%	FAV
<b>Operating Revenue Subtotal</b>	236.4	259.8	23.4	10%	FAV
State Sales Tax Revenue	727.4	704.6	(22.8)	-3%	UNFAV
Federal Funds (FEMA/MEMA/5307)	86.8	9.5	(77.3)	-7732%	UNFAV
Local Assessments Revenue	96.5	96.5	0.0	0%	FAV
Other Income	12.2	19.2	7.0	57%	FAV
State Assistance	179.5	195.7	16.2	9%	FAV
Non-Operating Revenue Subtotal	1,102.4	1,025.5	(76.9)	-7%	UNFAV
Total Revenue	1,338.8	1,285.3	(53.5)	-4%	UNFAV

### FY25 Q1 and Q2 YTD Spending Summary

- \$1,404.2Min total expenses were \$77.5M below budget for Q2
- Wages 18M favorable to budget. Fringe benefit savings offset by unfavorable overtime spending (\$7.9M, 27%)
- Materials and services \$59.2M (24%) below budget for Q2 due to lower-than-expected costs for materials and services and deliberate cost savings efforts to reduce consulting and professional services costs.
- Debt service \$10.2M above budget for Q2 due to timing of capitalized interest expense savings

Numbers in Millions					
	FY25	FY25	Variance	Variance	FAV or
Expenses (\$M)	Q1 & Q2	Q1 & Q2			
	Budget	Actuals	\$	%	UNFAV
Regular Wages	355.7	355.7	0.1	0%	UNFAV
Overtime	28.6	36.5	7.9	27%	UNFAV
Fringe Benefits	218.7	192.7	(26.0)	-12%	FAV
Wages & Benefits Subtotal	603.0	585.0	(18.0)	-3%	FAV
Materials, Services, Fuel, Utilities	241.9	182.8	(59.2)	-24%	FAV
Insurance	19.9	16.4	(3.6)	-18%	FAV
Financial Service Charge	6.6	5.1	(1.6)	-24%	FAV
<b>Materials &amp; Services Subtotal</b>	268.5	204.2	(64.3)	-24%	FAV
Commuter Rail	283.8	281.1	(2.7)	-1%	FAV
The RIDE	77.2	75.3	(1.9)	-2%	FAV
Local Service & Ferry	15.9	15.1	(0.8)	-5%	FAV
Purchased Transit Subtotal	376.9	371.4	(5.4)	-1%	FAV
<b>Operating Expenses Subtotal</b>	1,248.4	1,160.6	(87.7)	-7%	FAV
Debt Service	233.3	243.5	10.2	4%	UNFAV
Total Expenses	1,481.7	1,404.2	(77.5)	-5%	FAV

## FTA Special Directive Spending Update

- \$467.4M in total committed spending for FTA Special Directives on both the Capital and Operating Budget
- **\$359.6M total expenses incurred**, primarily in Directive 22-4 to support Track Repair
- To date, the MBTA has received \$260M of the total \$434M (\$398M + \$36M) appropriated
- **A&F has proposed \$400M** in additional FTA support in the FY25 Supplemental Budget Proposal (pending legislative approval). Funding is intended to be made available through FY28
- **Note:** MBTA operating spend exceeded FY24 funding appropriation by \$14.3M due to funding commitments on the capital budget

Directive	Description	Amount Spent <sup>7</sup>	Total Committed
22-4	Address deficiencies in personal protective equipment and right of	<b>\$0.45 31.4</b>	\$001 OL 4
22-4	way safety; to correct defective track conditions; and to address	\$245.7M	\$291.3M
	management practices that negatively impact track repair		
	Address the pattern of safety incidents and interim safety findings		
22-5	concerning unintended and uncontrolled train movements by	\$45.6M	\$69.0M
	disabled trains in maintenance facilities and rail yards		
	Address the pattern of safety incidents and interim safety findings		
22-6	related to actions within the Operations Control Center at MBTA	\$13.5M	\$19.8M
	Address the pattern of safety incidents and interim safety findinas		
22-7	concerning lapsed training certifications of safety-sensitive rail	\$10.7M	\$16.9M
	personnel		
	Assist the MBTA in focusing its attention on balancing demands		-
22-9	from operations and capital projects with workforce capacity and	\$16.7M	\$23.3M
	capability to inform resource prioritization		
	Enhance and expedite implementation of the agency's SMS,		
	including the development of procedures, safety management	\$4.06M	\$7.96M
22-10	training, safety risk assessment, and safety assurance activities to	\$4.00M	\$7.90101
	build the organization's capability to identify safety concerns and		
	to prioritize action to mitigate safety risk		
	Improve MBTA's management of its safety committee process,		_
22-11	employee safety reporting program, and safety promotion activities	\$0.98M	\$1.70M
	Improve MBTA's management of its operating and maintenance	\$10 OL 4	<b>AO3 O1 (</b>
22-12	policies, monitoring of rail transit operations, Quality	\$13.3M	\$21.0M
22 12	Assurance/Quality Control capabilities, and training and		
	procedures		
Directive	Support services and resources necessary to facilitate the	A 00 41 1	\$00 Th :
Support	progress and completion of multiple directives, including human resources for hiring and retention along with quality compliance &	\$23.4M	\$30.7M
support	oversight of FTA directives		
	Additional FY24 FTA Operating spending funded by MBTA as one		
	time state funds were exhausted <sup>2</sup>	(\$14.3M)	(\$14.3M)
	Total	\$359.6M	\$467.4M

<sup>1</sup> Life to Date (LTD Expenses as of 11/30/24) <sup>2</sup> Unfunded FY24 Operating expenses removed

<sup>3</sup> Committed as of 1/6/25 represents LTD spend, projected Capital and Operating spend

## **Capital Program Review**

## FY25 Capital Investment Plan at the MBTA

#### To rebuild, restore, and reimagine our system

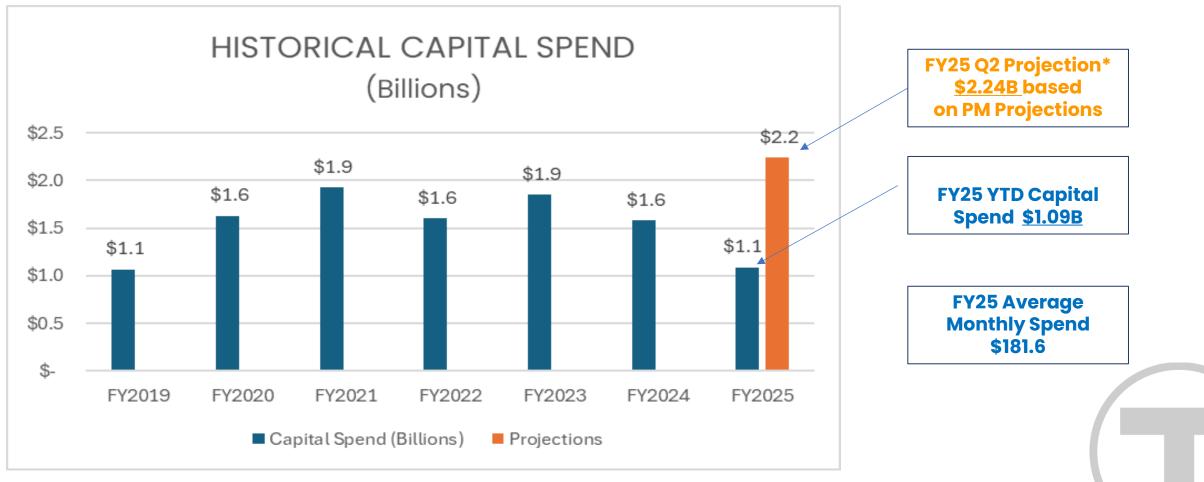
The CIP includes investments

- -safety, service, and sustainability
- -over 600 unique capital projects to modernize, expand, safety and reliability
- -\$9.6 billion over the next five fiscal years.
- <u>Safety, Reliability, and Modernization</u>: promote safety, improve connectivity, modernize assets
- <u>Accessibility</u> the advancement of accessible facilities and accessible vehicles and vessels
- <u>Sustainability and Resilience</u>: advancing the climate and mobility goals of the State
- **Equity and Diversity**: to attract, retain, and support our diverse ridership and workforce



### FY25 Historical Spend and FY25 Projections Overview

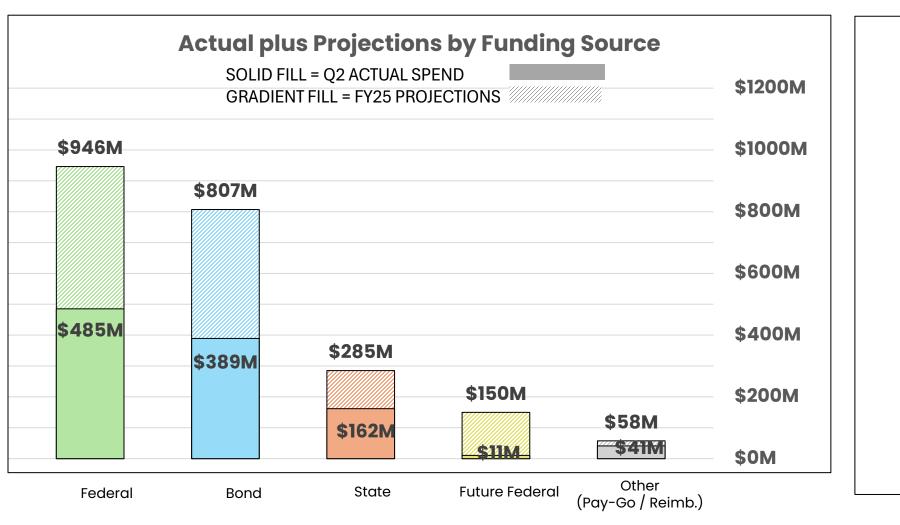
As of 12/31/24, **capital spend total is \$1.09B**. And Q2 cashflow projections of **\$2.24B for FY25** based on PM cash flows and projections



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### FY25 Spend by Funding Source Actuals and Projections

Driven mostly by Federal, MBTA Bonds and State



**Federal Funds** Formula Funds **Discretionary Grants** Federal Loans **MBTA Funds** Bonds CMF State Funds REP **Fair Share Future Federal** Bond until federalized Other Public and Private Pay Go/Lockbox

## FY25 FYTD Capital Program Type Trend (\$M)

Program	FYTD Spend	% Of Total Spend
Track Improvement Program	\$314.5M	28.9%
Vehicles	\$170.4M	15.7%
Technology and Innovation	\$134.4M	12.3%
Maintenance & Admin Facilities	\$127.6M	11.7%
Guideway, Signal, and Power	\$81.6M	7.5%
Passenger Facilities	\$75.7M	7.0%
Structures	\$54.3M	5.0%
South Coast Rail	\$53.3M	4.9%
Green Line Extension	\$48.8M	2.4%
Business and Operational Support	\$26.4M	4.5%
Expansion Projects	\$1.9M	0.2%
Grand Total	\$1.09B	100%

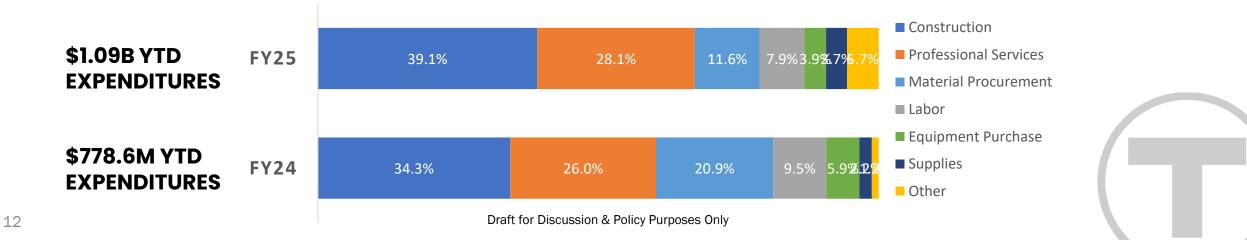
- **TIP Expenditures** are just under **30%** of FYTD Capital Spend.
- Vehicle (\$170.4M) spend is driven mostly by Bi-Level Coach Option (\$33.8M), RL/OL Cars (\$29.9M), and the GL Type 10 (\$28.9M)
- Technology and Innovation (\$134.4M) is driven exclusively by Fare Transformation (\$100.9M)which had an \$80M milestone payment this quarter

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### FY25 Capital Expense Category Trend and YOY

Responsibility Code	FYTD Spend	% of Total Spend
Construction	\$425.9M	39%
Professional Services	\$305.8M	28%
Material Procurement	\$126.2M	12%
Labor	\$86.5M	8%
Equipment Purchase	\$42.2M	4%
Supplies	\$40.7M	4%
Other	\$61.6M	6%
Grand Total	\$1.09B	100%

- FYTD spend is led by Construction, followed by Professional Services. YOY, Construction spending is increased 37.3%
- FYTD spend includes \$314.5M in Track Improvement Program (TIP) costs; and includes construction, bus diversion costs, labor costs, and material procurement.





#### P0893: Procurement of Bi-Level Commuter Rail Coaches

\$19.9M Spend through Q2.

#### **NOTABLE Achievements This Quarter**

- This is a state funded **\$345.7M** project to procure **83** new Bi-Level Commuter Rail Coaches from Hyundai Rotem. 67 of these coaches are replacing 35-40 year old single level coaches in use in the Commuter Rail Fleet. The other 16 coaches have been procured to support fleet expansion for South Coast Rail.
- 4 Pilot Coaches were conditionally accepted in April of 2023. To date, all 83 Coaches have been delivered and have completed testing and commissioning. 80 of these have been Conditionally Accepted and placed into passenger service resulting in total expenditures of \$288,517,748 through 12/31/24.
- The last 3 coaches are scheduled for acceptance in early 2025.
- Additional investments allocated to procure 80 more Bi-Level Coaches to replace the 35+ year old single level Commuter Rail Coaches currently in use



#### P1260: \$24.5M spend through Q2 Track Improvement Program – Orange Line NOTABLE ACCOMPLISHMENTS & BENEFITS

#### Track Work

- Completely free of all speed restrictions 9 speed restrictions lifted.
- 17,500 ft rail replaced.
- 2,600 ties replaced.
- 20,600 ft of track Resurfaced and tamped.
- Completed 180 feet of full depth track replacement

#### **Additional Work of Note**

- Completion of replacement work of the roof at Sullivan Sq
- Installation of new lighting on both platforms at Tufts Medical Center
- Repaired stairs and other areas throughout Malden Center and at Wellington station to prevent leaks, fix trip hazards, and paint.
- Cleaned and power washed stations, drainage areas, replaced door frames, updated signage, repaired fencing, and replaced/repaired benches throughout shutdown area
- Camera and Security Enhancements
- Multiple Bridge inspections and work (Wellington PedX Bridge, Bridge deck over 193, Gilmore bridge, and Cambridge St Bridge)



#### P1263: \$66.5M spend through Q2 Track Improvement Program – Red Line

#### NOTABLE ACCOMPLISHMENTS & BENEFITS Track Work

- Completely free of all speed restrictions
- 2,230ft rail replaced.
- 177 ties and 3,350 plates replaced.
- 13,800ft of track Resurfaced and tamped.
- Completed 970ft of full depth track replacement

#### **Additional Work of Note**

- Kendall Sq Electrical Room repairs
- Repaired Tunnel joint at Kendall/MIT Station
- Repaired stairs and other areas throughout Kendall MIT and at Park St station to fix trip hazards.
- Signal modernization work, including the installation of wires and cable at Central's signal room, the removal and replacement of 15 WeeZee bonds, repairs and upgrades to additional bonds, switch and track circuit upgrades, and the installation of new switch infrastructure at the complicated area of crossover track at Park Street
- Removed over 1,200 Pandrol Panguard plates with the installation of over 1,200 new resilient RF-A fastener plates between Park Street and Charles/MGH, which will improve noise/vibration mitigation and provide better maintainability.



#### **Track Improvement Program:**

\$314.5M through Q2

#### **NOTABLE ACCOMPLISHMENTS & BENEFITS**

#### **Track Work**

- 220 speed restrictions lifted. First time in 20 years
- 250,000 ft rail replaced.
- Work Accomplished since 2023

#### **Additional information of Note**

- Major increases in safety, efficiency, and consistency for riders Saves Riders 2.4Million minutes every weekday
- Generates nearly \$1Million in economic benefit daily

"Each of these 2.4 million minutes saved is time back to the people of Massachusetts to spend more time with their families, pick the kids up from school, make a doctors' appointment that they've been putting off for too long, or make a stop in a local small - Lieutenant Governor Kim Driscoll. business,"

What's ahead: "Our goal is to continue the positive momentum by focusing on accessibility and signal upgrades in 2025, as well as staying on top of preventative maintenance to ensure the T delivers safe, reliable and frequent service to best serve the public today as we build for future generations." - MBTA GM Phil Eng

# Appendix

## Fare Revenue Collection

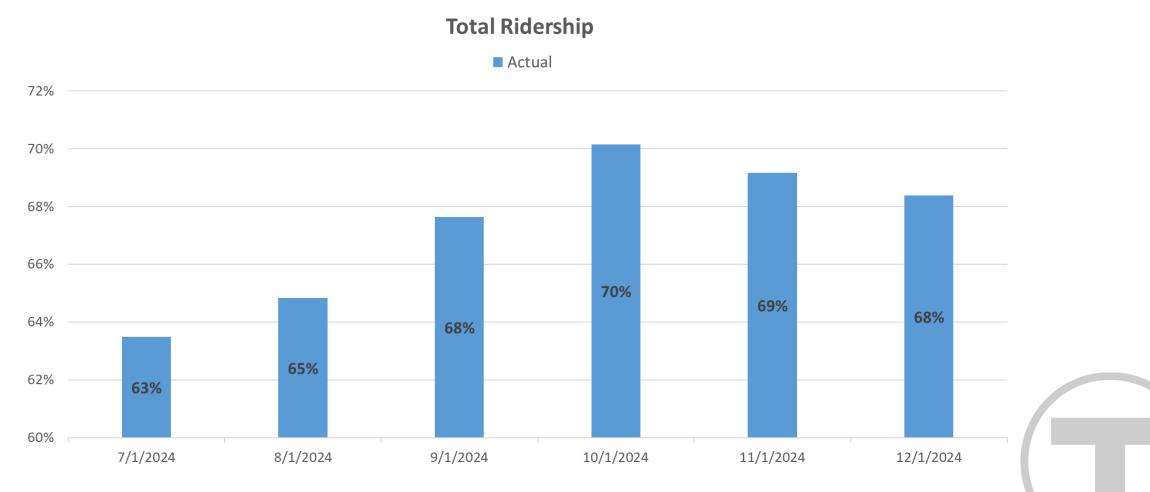
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- Fare Revenue Actuals & Budget (\$ Figures in millions) Actual % of Base Budget % of Base — Actual ------Budget 40.7 37.5 36.4 35.8 34.9 34.7 37.2 34.1 33.7 32.7 32.8 32.8 32.0 66% 63% 60% 65% 62%<sub>59%</sub> 61% 60% 56% 53% 58% 57% 56% Jul-24 Apr-25 May-25 Aug-24 Sep-24 Oct-24 Nov-24 Dec-24 Jan-25 Feb-25 Mar-25 Jun-25
- Fare revenues continue to trend above budget, with \$219M in actual revenue collected compared to \$203.8M budgeted (\$15.2, 7% favorable variance)
- Higher than expected ridership on Commuter Rail, as well as lower than expected losses from the Track Improvement Program drive fare revenues above budget

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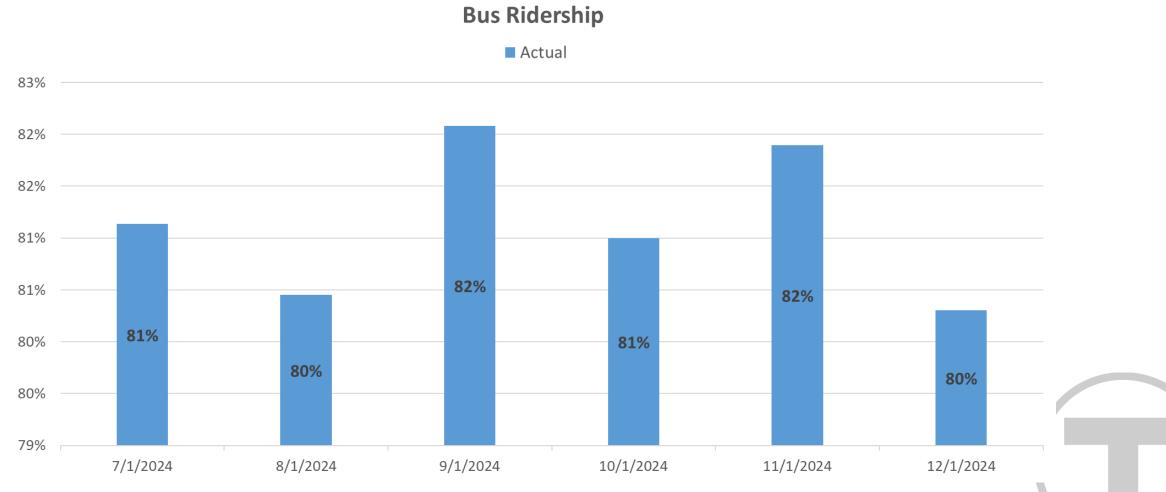
## **Total Ridership**

• Total Ridership for December is 68% Pre-Pandemic Baseline



### **Bus Ridership**

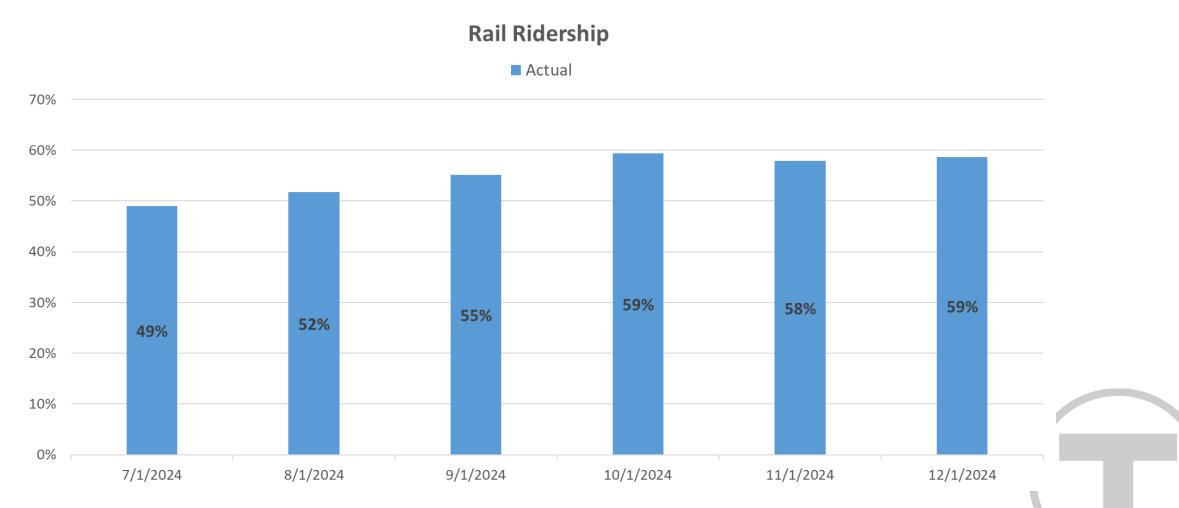
• Bus Ridership for December is 80% Pre-Pandemic Baseline



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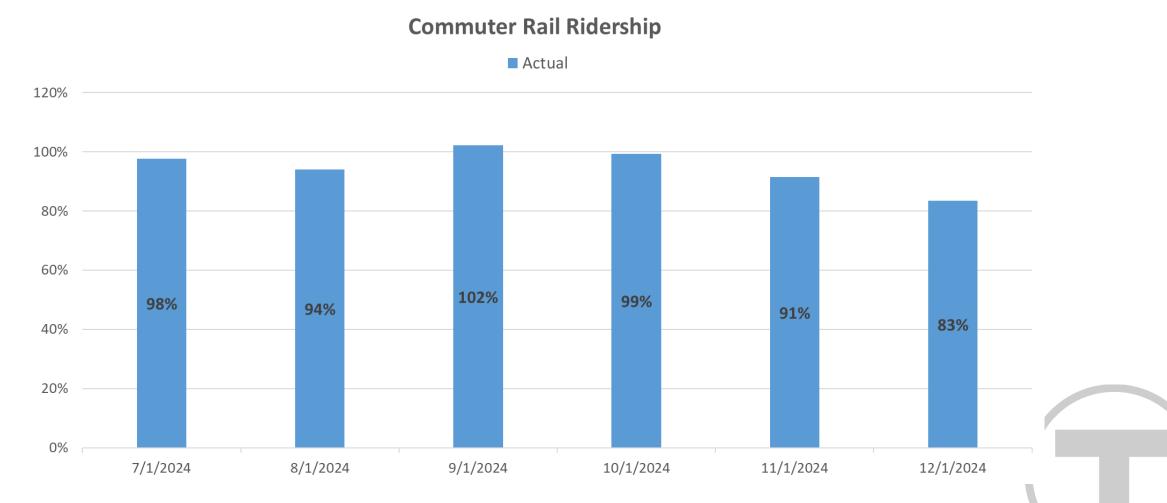
## Rail Ridership

• Rail Ridership for December is 59% Pre-Pandemic Baseline



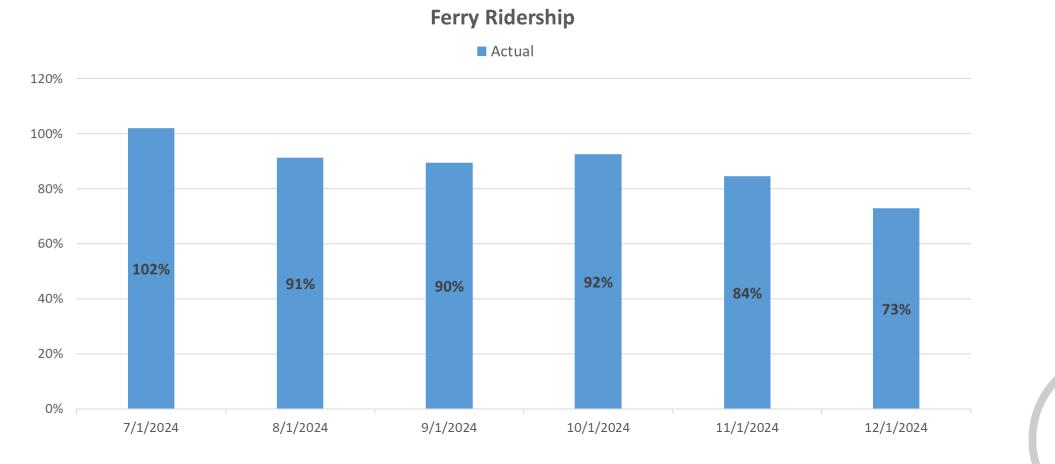
## **Commuter Rail Ridership**

• Commuter Rail Ridership for December is 83% Pre-Pandemic Baseline



### Ferry Ridership

• Ferry Ridership for December is 73% Pre-Pandemic Baseline



## The RIDE Ridership

• The RIDE Ridership for December is 99% Pre-Pandemic Baseline

