

# Budget Update: February Results

Fiscal Management Control Board

April 12, 2021

Mary Ann O'Hara, Chief Financial Officer

## Operating Budget Summary for February

- February actuals are compared to the revised FY21 budget as presented on October 19, 2020
- The budget (October 19, 2020) reflects February net revenues (total revenues less total expenses and before transfers) of -\$1M with \$186M in total revenues and \$187M in total expenses
  - Net revenues are total revenues less total expenses before transfers
- Actual February net revenues were \$30M with \$204M in total revenues and \$174M in total expenses, which includes \$385M in CARES
  Act federal relief funds budgeted to date
- Compared to budget, **February net revenues were favorable \$31M** (Budget: -\$1M; Actual: \$30M)
  - Total revenues were \$19M favorable mainly due to sales tax, real estate, and investment income
    - Dedicated sales tax revenue accounts for \$18M (98%) of total revenue favorability for the month
    - At current run-rate, sales tax revenue remains in line with most recent estimate
  - Total expenses were \$12M favorable mainly due to Commuter Rail, the RIDE and other materials/services spending
  - February COVID-19 actual expenses were \$3.4M bringing total COVID-19 related payments to \$56M since March 2020 as we continue to track a potential exposure of \$13.0M to budget
- Actual operating budget employee headcount is 5,683, a net decrease of 14 employees from the previous month

#### Year to Date Summary

- Compared to budget, YTD net revenues variance is favorable \$170M
  - If we manage to the adopted budget for the next 4 months, this favorable variance to budget to date will be available to fund FY22 budgeted expenses
  - YTD balance before transfers is \$99.3M (\$30.3M this month plus \$69M through January), which will be transferred to the Operating Budget Deficiency Fund to mitigate exposures in FY21 and balance FY22

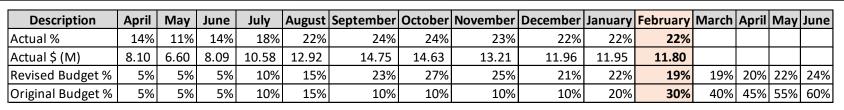
### Monthly Balance Summary

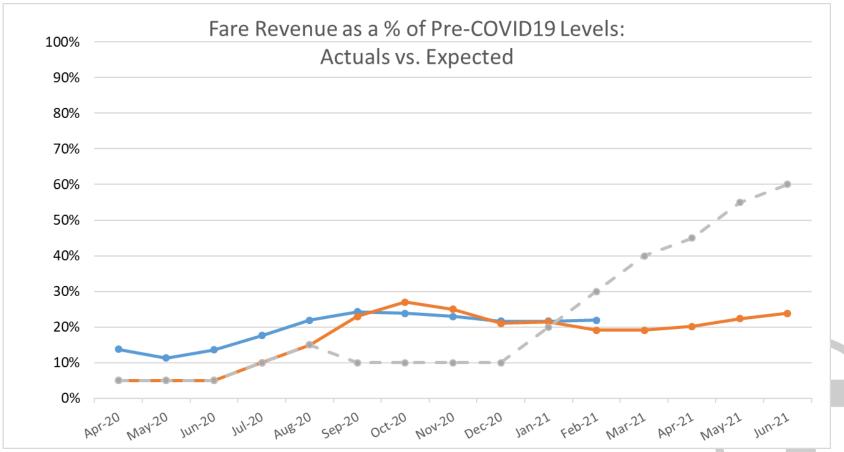
- Actual net revenues for February were \$31M as one-time federal relief funds from the CARES Act continue to support budget balance
- Without CARES Act funding, net deficit of -\$18M for month and -\$285M YTD
- Fare recovery ratio of 9% this month compared to 42% in February 2020 shows one-time CARES Act funding replacing fare revenue losses to balance the budget
- In accordance with FMCB approved action, \$30M to be transferred to the Operating Budget Deficiency Fund this month to bring YTD transfers to \$99M.

	(\$M) Category	Feb Budget	Feb Actual	•		FY21 YTD Actual	\$ Variance	FAV/ UNFAV	Feb FY20	FY21 Annual Budget
	Fare Revenues	10	12	1	93	102	8	FAV	56	144
REVENUE	Own Source Revenue	2	2	0	17	21	5	FAV	6	27
Ē	Non-Operating Revenues	163	180	17	1,270	1,325	55	FAV	123	1,980
ZE/	State Assistance	11	11	0	85	85	0	FAV	11	127
	Total Revenues	186	204	19	1,465	1,532	68	FAV	195	2,277
	Fare Recovery Ratio	7%	9%	2%	8%	9%	1%	FAV	42%	8%
(0	Wages, Benefits and Payroll Taxes	65	62	3	553	525	27	FAV	66	831
EXPENSES	Non-Wage	78	70	8	634	566	67	FAV	67	940
Ä	Operating Expenses	143	132	11	1,187	1,092	95	FAV	133	1,771
X	Debt Service	44	42	1	349	341	8	FAV	41	523
	Total Expenses	187	174	12	1,536	1,433	102	FAV	174	2,295
	Net Revenues Before Transfers	-1	30	31	-71	99	170	FAV	21	-18
	CARES Act Federal Relief Revenue	48	48	0	385	385	0	FAV	0	605
	Net Revenues Without Relief Revenue	-49	-18	31	-455	-285	170	FAV	21	849

### Monthly Fare Revenue Collections

- Fare revenue collections in February were 22% of baseline and above budget assumptions
- \$1.5M favorable for the month with \$11.8M in fare revenue compared to the \$10.3M budgeted
  - \$8.4M favorable YTD with actual fare revenue at \$101.8M compared to the \$93.4M budgeted
- \$9.2M of fare revenue favorability from Q1 of FY21 has decreased to \$8.4M YTD
  - Since October 2020 fare revenue unfavorable \$790K
  - Compared to actuals, February marks five consecutive months of declines in fare revenue





# Operating Budget Deficiency Fund

- \$118.8M Operating Budget Deficiency Fund balance through February 2021
  - Net Revenue for February is \$30.3M
  - \$99.3M in total transferred as of February 2021 adds to the pre-existing fund balance
- Balance amount to date can decrease in future months if spending or revenues do not meet FY21 budget
- Expected revenues in March-June to support \$365M net revenue estimate include \$236M in CRRSAA federal relief funds and \$40M in sales tax acceleration revenue
- As approved by the board on August 24th, transferring net revenues to mitigate current or future obligations
- The Operating Budget Deficiency Fund contains one-time reserve revenues and may be used to pay debt service obligations and other operating expenses at the discretion of the CFO

Operating Budget Deficiency Fund							
Description	Amount (\$M)						
Pre-existing Balance	19.5						
July 2020 Net Revenue	(1.1)						
August 2020 Net Revenue	14.5						
September 2020 Net Revenue	16.1						
October 2020 Net Revenue	7.5						
November 2020 Net Revenue	14.3						
December 2020 Net Revenue	3.5						
January 2021 Net Revenue	14.2						
February 2021 Net Revenue	30.3						
FY21 Net Transfers to Date	99.3						
FY21 Balance Amount to Date	118.8						
*Planned Funds Available for FY22	365.0						

<sup>\*</sup>Planned funds available reflects targeted ending balance in FY21 as presented in the March Pro Forma presentation to the FMCB on 3/8 and FY22 Budget Preview on 3/29